

PIAVA/DC COMMITTEES – 2010/2011

AWARDS

Solicits nominations from members of the Association and selects the recipients of the following awards given annually: Outstanding Agent of the Year, Outstanding Company Representative, Outstanding Committee Chairman, Outstanding Young Professional Agent, Outstanding Committee Person, Outstanding Young Professional Company Person and reviews the criteria for all awards; bestows other special awards as deemed appropriate, including Honorary Membership and the PIAVA/DC Exceptional Service Award.

BUDGET AND FINANCE

Reviews staff-prepared budget for the annual operation of the Association's business on a fiscal calendar year basis; serves the audit committee functions by reviewing the annual CPA audit or CPA financial review with the EVP; recommends amount of annual dues for the Board's approval; and maintains a complete file of all actions and reports. Has an **Investment Subcommittee** which monitors, studies and recommends changes to the association's investment portfolio, managed by a professional investment firm and/or counselor, and maintains the association's investment in accordance with the board-approved investment policy.

CONVENTION

Plans an annual meeting each spring or summer; develops the theme; suggests speakers, panel members, entertainment and other programs for the convention; and coordinates with staff who are responsible for the actual conduct and management of the convention and trade fair.

EDUCATION

Develops and establishes educational programs to meet member-agent needs, in conjunction with changes within the insurance industry; plans and administers all Certified Insurance Service Representative and other education programs; and maintains an insurance reference library for use by the Association membership.

CERTIFIED INSURANCE COUNSELOR (CIC) Subcommittee: Plans the CIC Institutes and Graduate Coverage Seminars in accordance with standards set by the Society of CIC; selects instructors, dates, and locations of the programs; reviews evaluations submitted by attendees of each Institute and Seminar; and recommends increases in fees when necessary. Members of the committee must have the CIC designation.

EXECUTIVE COMMITTEE

Composed of the President, First Vice President, Secretary-Treasurer, Immediate Past President and one appointed non-officer board member, the committee acts, on a limited basis, in the board's stead between regular board meetings and selects appointments to board vacancies and annual Convention locations. The ExComm reviews new product and service proposals; maintains awareness of federal legislative and regulatory activities by PIA National Association, serves as the compensation committee for the EVP, and coordinates communication and PR activities with the EVP.

FALL CONFERENCE

Plans and develops an education conference program each fall and other programs of interest to agencies located west of Route 29. Selects locations, sets dates, suggest speakers, promotes the Fall Conference to all member-agents and companies, and coordinates efforts with staff to deliver the conference as planned.

GOVERNANCE

Made up of PIA Past Presidents and appointed leaders, and is responsible for development and maintenance of association governance structure, processes, programs and procedures, including selecting candidates for Board seats; candidates for Board officer seats; candidates for PIA National Director; new board member training and orientation; development, maintenance and enforcement of the Board Policy Manual; Board performance assessment, and leadership perpetuation.

MEMBERSHIP

Promotes membership in the Association by making current and prospective members aware of the benefits of membership in PIA; recommends programs and practices to grow membership; and develops an annual plan to attract new members, especially young agents, and to retain existing members.

PHILANTHROPY

Develops programs which raise funds to contribute to the Virginia and District of Columbia Special Olympics and other charities by conducting silent auctions at Convention and Fall Conference, raffles, an annual Golf Tournament; and other fundraising events; promotes participation in fundraising efforts.

STRATEGIC PLANNING

Reviews and develops the strategic plan of the Association for the board; develops a plan from which the EVP creates an annual management action plan, including quality, time, people, expenses and income; and meets the assigned time frame for goal achievement; reviews the plan annually with the Board; reviews Association by-laws and makes recommendations to the Board when necessary.

LEGISLATIVE

Maintains an awareness of all proposed insurance legislation in the Virginia General Assembly; takes appropriate action to influence such legislation to the best interest of the Association membership; maintains a close liaison with the Bureau of Insurance and the chairmen of the Senate and House insurance committees; suggests any legislation which the PIA should consider having introduced into the legislature; and attends pertinent hearings and committee meetings of the Virginia legislature.

YOUNG PROFESSIONALS COUNCIL

This is a unique leadership group for insurance industry people 45 years old and younger. Dedicated to developing education and networking opportunities for younger agents, the committee has sponsored activities at PIAVA/DC conventions, assisted other committees on projects, supports fund-raising events, participates in the PIA National's Federal Legislative Summit in Washington, DC, and its YIP Advisory Council; and conducts planning for a young agents participation at Convention, Spring Conference and Fall Conference each year.

BOARDS:

PIA Education Foundation – Governed by a board of trustees, this 501(c) 3 charitable foundation provides funding for scholarships for students and agents in the insurance industry.

PIA Insurance Services, Inc. – Governed by a separate board of directors, this wholly-owned for-profit subsidiary of PIAVA/DC operates an Agents' E&O insurance agency offering insurance products for the benefit of PIA members and others.

PROPAC – Governed by a separate board of trustees, PROPAC is the PIA of VA Political Action Committee and the PIAVA/DC political action committee which makes contributions to campaigns of candidates, statewide officers and incumbent legislators who are favorably disposed toward the independent agency system in Virginia and DC.

