



March 24, 2020

RE: Covid-19 Update – New Executive Order from the Governor

Dear PIA Member:

Yesterday afternoon Governor Ralph Northam announced new restrictions that do affect insurance agencies as well as many other businesses throughout the Commonwealth.

Per the [Governor's Executive Order](#), we have extracted the following that applies to insurance agencies:

8. Although business operations offering professional rather than retail services may remain open, they should utilize teleworking as much as possible. Where telework is not feasible, such business must adhere to social distancing recommendations, enhanced sanitizing practices on common surfaces, and apply the relevant workplace guidance from state and federal authorities.

We have also attached information on the [Coronavirus Relief Law](#) and how it applies to organizations with less than 500 employees.

Please let me know if you have any questions. We will continue to provide regular updates throughout this crisis.

Kevin P. Kowar, CIC, AU
Association Executive
PIA of VA/DC
Kevin@piavadc.com
(804) 264-2582